

National  
MLTSS  
Health Plan Association

Partnership Program  
Members  
**2020**

# About Us

## **The National MLTSS Health Plan Association**

The National MLTSS Health Plan Association is a national association of the leading managed care organizations (MCOs) that deliver high-value, quality managed long-term services and supports (MLTSS) for state Medicaid programs and beneficiaries. Association members also operate Integrated Plans for dually eligible beneficiaries.

## **Representing the Full Range of MLTSS and Integrated Plans**

Association members represent the spectrum of MLTSS health plans, including large, national MCOs with MLTSS contracts in multiple states and regional and community-based MCOs, both for-profit and non-profit. Member plans enroll over 1,100,000 Medicaid and dually eligible beneficiaries in MLTSS and Integrated Plans across 22 states.

## **Member organizations**

Aetna Inc., AmeriHealth Caritas, Anthem, Centene Corp., Commonwealth Care Alliance, Includa, Inc., L.A. Care Health Plan, Molina Healthcare, UPMC Health Plan, and VNSNY CHOICE Health Plan.

## **Partnership Program**

Members of our Partnership Program have unique access to our member health plans and opportunities to engage in several levels. Our flexible Program begins with your entry as a Primary Partner and offers additional opportunities through Market Leadership, Educational and Networking Partnerships.

# Partnership Program Members

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From companionship to personal care to home health, palliative care and hospice, Addus HomeCare's services are designed to keep clients safe and independent in their own homes. Through our many operating brands including Addus, Arcadia, Ambercare and Hospice Partner of America, we provide In Home Support Services, Homemaker, Personal care, Attendant care, Respite, Transportation, Chore/Housekeeping, Home Health, Palliative Care Hospice and Family Support Services. Over the past forty years, Addus' demonstration of quality has resulted in a steady pattern of growth in government, commercial, managed care/ MLTSS contracts as well as private pay services. Today we serve over 60,000 people annually in 27 states through our more than 40,000 dedicated employees.

Utilizing high-touch, home-based resources supported by technology, we can provide real-time information to the health plan and health care providers ensuring early detection and intervention of disease exacerbation that would otherwise result in expensive admissions to acute and long-term care facilities. Our continuum of services allows our clients to remain in their own home as they age or progress in their disease avoiding facility placement and our unique home care programs allow Addus to work with MLTSS plans in alternative payment and value- based arrangements.

### **Addus HomeCare**

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Aerial™ is the flagship solution from Medecision, delivering the best customer experience in integrated health management for consumers and their care teams. By providing a 360-degree, shareable, near-real time view of an individual's comprehensive health status, Aerial gives every stakeholder the insights and action plans needed to reduce risk, enhance efficiency and improve health outcomes. Built-in interoperability allows for automated updates from a variety of data sources, along with actionable intelligence unsurpassed by legacy EMR, financial or claims systems. The Aerial Experience means providing value to risk-bearing organizations across the board: clinical outcomes and quality measurement, streamlined deployment, proven pre-configured workflows, social-mobile applications, and more. Experience Aerial today at [aerialhealth.io](https://aerialhealth.io).

## **Aerial by Medecision**

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Altruista Health delivers care management and population health management solutions that support value-based and person-centered care models. Our GuidingCare® technology platform integrates care management, care coordination and quality improvement programs through a suite of sophisticated yet easy-to-use web applications. GuidingCare is the largest and most widely adopted platform of its kind in the United States. Founded in 2007 and headquartered in the Washington, D.C. area, Altruista Health has grown into a recognized industry leader, and was named twice as one of the Top Population Health Management Companies to Know by Becker's Healthcare. Health plans and healthcare providers use GuidingCare to transform their processes, reduce avoidable expenses and improve patient health outcomes.

### **Altruista Health**

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BAYADA Home Health Care was founded by J. Mark Baiada in 1975 and provides nursing, rehabilitative, therapeutic, hospice and assistive care services to children, adults and seniors in the comfort of their homes. Headquartered in the Greater Philadelphia suburbs based in New Jersey, BAYADA employs more than 30,000 nurses, home health aides, therapists, medical social workers and other home health care professionals who serve their communities in 23 states from more than 360 locations, with locations in Germany, India, Ireland, New Zealand and South Korea.

In 2018, Baiada oversaw the company's unprecedented transition to a nonprofit organization to ensure BAYADA's mission, purpose and business model would endure, and to help BAYADA realize its vision of helping millions of people worldwide experience a better quality of life at home; in early May 2019, the organization served its one millionth client.

## **BAYADA Home Health Care**

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CONNECTING PEOPLE  
WITH CARE

Coordinated Transportation Solutions, Inc. (CTS) has been partnering with health plans and government agencies to implement customized transportation solutions for Medicaid and Medicare Members since 1997. As a non-for-profit 501(c)(3), our company is 100% customer-focused and aligned with healthcare goals. We work closely with both the medical and social services community to enhance Member's medical outcomes, and our teams of professionals are empowered to manage Member transportation benefits using innovative service delivery models. These core values help create both quality of life and financial value for our customers and their Members.

**Coordinated  
Transportation Solutions,  
Inc.**

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Headquartered in St. Petersburg, Fla., GA Foods has been preparing and delivering meals to older adults since 1973. GA Foods is committed to providing a cost-effective solution for health plans to provide healthy meals for Medicare and Medicaid enrollees.

Approximately 87% of older adults have a chronic disease, such as heart disease, stroke, cancer, type 2 diabetes, and arthritis. Chronic disease management is one of the most critical and challenging problems in healthcare today. It is estimated that 40% of those with chronic illness are malnourished. But there is good news – and that is proper nutrition can play a role in helping those to improve their lives.

We take pride in nourishing your members with care and respect. Our products are marketed under the SunMeadow® brand name and are available in over 40 states. All of our SunMeadow® meals are made with fresh, high-quality ingredients, and are designed to meet or exceed federal and state regulatory standards and recommendations.

## **GA Foods**

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At HHAExchange, we believe that ensuring optimal compliance and minimizing risk begin with actively managing the entire homecare ecosystem.

As the premiere homecare management software solution for the Medicaid LTSS population, HHAExchange acts as the single source of truth in connecting payers, providers, and patients through an intuitive-web based platform, enabling unparalleled communication, visibility, and efficiency.

Since 2008, HHAExchange has helped numerous states and MCOs manage billions of dollars in Medicaid claims while achieving a new level of oversight, transparency, and control that hasn't previously existed in the marketplace.

**HHAExchange**

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**Working side by side to help your members.**

Business is becoming increasingly unpredictable. The pressure to satisfy competing priorities has intensified. How do you continue to improve clinical outcomes and drive member satisfaction while cutting costs? How can you help your case managers stay engaged?

Now more than ever you need a high-value partner who understands your challenges and has the power to help solve them. From our portfolio of 350,000 medical supplies used across the healthcare continuum, to educational resources for case managers and members, our experts work side-by-side to build the solutions to meet your goals.

**Medline**

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At Mom's Meals, we believe better health should be accessible to all, and it begins with the very meals we eat. We provide high-quality, refrigerated meals to any U.S. address. We put choice in the hands of our customers, offering a broad selection of entrees, including those to support common health conditions. At Mom's Meals, we believe better health should be accessible to all, and it begins with the very meals we eat. We provide high-quality, refrigerated meals to any U.S. address. We put choice in the hands of our customers, offering a broad selection of entrees, including those to support common health conditions.

## **Mom's Meals**

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### **For more information:**

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# PHILIPS

Help keep people healthier at home while improving quality, enhancing outcomes and lowering costs by leveraging:

- Data to identify populations at varying acuity levels who are most appropriate for care programs
- Tools to support enhanced delivery and deployment of care
- Programs that virtually connect with and engage patients where they are
- Analytics to evaluate outcomes and identify new opportunities

## Philips Healthcare

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PopHealthCare, a GuideWell Company, is leading the effort to reimagine how healthcare is delivered. Delivering services to over 24 clients in 15 states, we offer a full integrated approach to care delivery, risk adjustment, and quality enhanced.

Our three product suites include CareSight, Insight, and RiskSight.

**CareSight** is a physician-led technology enabled modern-day house call program for individuals with complex needs offering longitudinal care that includes medical, behavioral, palliative, and social support.

**InSight** features our in-home assessments that provide a comprehensive medical checkup with point of care testing and a review of social determinants of health. These assessments facilitate the closure of care gaps, support risk adjusted reimbursement, assist with referrals to social support services, and create detailed and actionable follow-ups for the member, their PCP, and their health plan.

**RiskSight**, our end-to-end retrospective risk adjustment services, provides revenue accuracy by delivering comprehensive review of medical records and capturing incremental Hierarchical Condition Categories (HCCs).

## PopHealthCare

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Premier Home Health Care Services, Inc. is a multi-state home and community-based care organization with Corporate Headquarters in New York. Premier maintains a comprehensive community-based service delivery platform for provision of home health, care management, assessment, consumer-directed, and health care technology services focused on improvement in patient care outcomes.

Premier is an experienced risk-based service provider for both total cost of care and outcome-based VBP service contracting. Premier has developed a Program called RTD—Real Time Data, which combines training, real time in-home data collection, and dashboard management to drive timely clinical interventions utilizing the agencies' full interdisciplinary team to improve outcomes and reduce potentially avoidable hospitalizations and emergency department visits.

## **Premier Home Health Care Services**

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Vesta Healthcare is an industry-leading technology and clinical services organization, dedicated to connecting caregiver insights to the rest of the care team. Through digital tools and mobile apps, Vesta captures day to day health information from the home through members and caregivers. Vesta proactively identifies the need for additional resources in the home and provides 24/7 telehealth support for caregivers and care recipients, with a focus on high-need, frail senior populations.

Vesta partners with MLTSS and Managed Medicare health plans, home care agencies, primary care and other home-based providers to create value-based population health programs that emphasize clinical quality, improved health outcomes and personalized engagement.

### **Vesta Healthcare**

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## VIRTUALHEALTH

HELIOS by VirtualHealth is the first comprehensive care management platform purpose-built to power the entire ecosystem of care. HELIOS fuels its epicenter and powers the entire care continuum through intelligent case and disease management workflows, driving resource optimization through unmatched data integration, broad-spectrum collaboration, innovative patient engagement, and configurable analytics and reporting. The industry-leading care management and utilization management platform enables unparalleled collaboration and coordination with the member and their care team and provides broad visibility across the healthcare organization. The back-end complexity is balanced by the cleanest and most intuitive front-end interface on the market.

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Today, HELIOS is utilized by some of the most innovative health plans in the country, including several MLTSS Association Plans, to manage millions of members. Named one of the fastest growing companies in North America by Deloitte in 2018 and 2019, VirtualHealth empowers healthcare organizations to achieve enhanced outcomes, while maximizing efficiency, improving transparency, and lowering costs.

VirtualHealth is committed to helping clients optimize their integrated care management programs, achieve and maintain compliance, improve care coordination, drive operational efficiencies, and create better health outcomes.