

Who are we?

The National MLTSS Health Plan Association is a national association of the leading managed care organizations (MCOs) that deliver high-value, quality managed long-term services and supports (MLTSS) for state Medicaid programs and beneficiaries. Association members also operate Integrated Plans for dually eligible beneficiaries.

Our organizations serve the majority of MLTSS and the Medicare-Medicaid markets.

For more information, visit our website at www.mltss.org

Association Members

- Aetna
- AmeriHealth Caritas
- Anthem
- Centene Corporation
- Commonwealth Care Alliance
- Inlusa
- L.A. Care Health Plan
- Lakeland Health
- Molina Healthcare
- UPMC Health Plan
- VNSNY CHOICE

Why should your company join our Partnership Program?

Members of our Partnership Program have unique access to our member health plans and opportunities to engage in several levels. Our flexible Program begins with your entry as a Primary Partner and offers additional opportunities through Market Leadership, Educational and Networking Partnerships.

How Should I engage?

The National MLTSS Health Plan Association offers a flexible program of Partnership opportunities that can help improve engagement with our member health plans.

Primary Membership

Each member of our program begins with a Primary Membership that offers exposure to our member health plans and identification as an MLTSS Partner.

Flexible Targeted Engagements

MLTSS Market Leadership Forums

Members of our Market Leadership Partnership are provided a unique opportunity to join with the leading MLTSS health plans to discuss policy, strategy and outcomes improvements for our most vulnerable populations. These interactive sessions include presentations from leading industry experts in a “conference-like” setting.

Educational Opportunities

Members of our Educational Partnership are provided an opportunity to demonstrate expertise on topics related to MLTSS member populations.

Networking Opportunities

Members of our Networking Partnership are provided an opportunity to engage with our member plans at specific events.

Primary Partnership

As part of the Program, all Partners will:

- Be highlighted on the MLTSS website as a member of the Partnership Program
- Be listed in the printed Partnership Program Directory distributed to member plans
- Receive the MLTSS logo to be used to highlight inclusion in the Program
- Be promoted to MLTSS member health plans through meeting materials and Association communications
- Receive a monthly newsletter update on key Association activities that also highlight Partner activities

Partners will also have the opportunity to participate in the following events:

- Biannual, virtual Innovations Forums with health plan staff featuring facilitated discussions and/or speakers on new or enhanced innovations in MLTSS-related programs and services;
- Biannual, virtual State Policy Forums on issues of HCBS, MLTSS, and integrated care; and
- Biannual, virtual Industry Trends interactive webinar highlighting MLTSS policies and activities.

\$15,000

Flexible Targeted Engagements

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| Educational Speaking Opportunity | Present on a mutually-agreed upon topic. The Subject Matter Expert presentation would take place during quarterly meetings scheduled in 2021. | \$5,000 (15 min) |
| | | \$10,000 (30 min) |
| Annual Market Research Survey | Participate in our annual survey of member health plans to enrich your market development activities. Each Partner will provide questions related to MLTSS issues. The survey will be conducted in the Third Quarter of each year with outcomes exclusively shared with the Plans and the participating Partners. | \$5,000 (Limited to 5 Partners) |
| Webinars | The Partner can provide an educational webinar sponsored and promoted by the Association. The webinars will be recorded so that the Partner can share the content after the session. | \$10,000 (30 min) |
| MLTSS Market Leadership Forums | Participate in a forum to discuss MLTSS issues and learn from industry leaders (e.g., CMS, legislative leadership, etc.). Interact during the session through facilitated breakout discussions with health plan Board members on matters of shared interest. | \$5,000 (1 forum) |
| | | \$10,000 (both forums) |
| Sponsored Event opportunities | Partners can sponsor events held during MLTSS Association meetings. The Partner will be introduced by one of the member health plans and will be provided an opportunity to speak to the group at the sponsored event. | Breakfast/Breaks - \$2,500 |
| | | Lunch - \$5,000 |
| | | Reception - \$7,000 |
| | | Dinner - \$10,000 |
| | | Reception & Dinner - \$12,500 |